

**April 2021**  
**Contract Awards and Amendments Requiring Council Approval**

**Table 1**  
**Community and Health Services**

**Stream 1: New direct purchases over \$150,000**

Purchase Overview		Previously Approved Contract Value	Council Approval Required		Total Contract Value
			Contract Term	Contract Value	
<b>Branch</b>	Paramedic and Seniors Services	\$ -	3 years and 7 months	\$ 501,583.00	\$ 501,583.00
<b>Provider</b>	Cortellucci Vaughan Hospital				
<b>Explanation</b>	<p>Supply of linen services at the Cortellucci Vaughan Hospital site for patients and ambulances. There is a need to mirror contract requirements with other Regional Hospital Council approved contracts. A term of 3 years and 7-months will align the contract end dates of those in place with Mackenzie Richmond Hill Hospital, Markham Stouffville Hospital, and Southlake Regional Health Center.</p> <p>The purchase of this good and/or service cannot be competitively procured as there is only one entity reasonably capable of providing the deliverable (Bylaw no. 2017-30, Section 10.1 (b)).</p>				

**Stream 2: Extensions/increases over a 5-year term for any existing contract, previously directly or competitively procured**

Purchase Overview		Previously Approved Contract Value	Council Approval Required		Total Contract Value
			Contract Term	Contract Value	
<b>Branch</b>	Paramedic and Seniors Services	\$ 312,407.50	1 year	\$ 50,000.00	\$ 362,407.50
<b>Provider</b>	Allied Medical				
<b>Explanation</b>	<p>Supply and delivery of medical equipment and supplies. As per Ministry of Health and Long-Term Care equipment standards for Ontario Ambulance Services, each ambulance is to be stocked with a minimum standard of medical supplies such as bandages, dressings, syringes, wound cleanser, etc.</p> <p>The purchase of this good and/or service cannot be competitively procured as compatibility with existing equipment, facilities or service is the paramount consideration (Bylaw no. 2017-30, Section 10.1 (a)).</p> <p>The current contract term ends on June 30, 2021.</p>				
<b>Branch</b>	Integrated Business Services	\$ 1,092,369.74	1 year	\$ 500,000.00	\$ 1,592,369.74
<b>Provider</b>	Language Line Services Inc.				
<b>Explanation</b>	<p>Telephone interpretation services are used to support language translation for clients in several program areas including Ontario Works, Access York, Child Care Services, Early Intervention Services and Public Health. These services support service delivery during telephone interviews, counseling, application/intake appointments and investigations.</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on August 21, 2021.</p>				

Purchase Overview		Previously Approved Contract Value	Council Approval Required		Total Contract Value
			Contract Term	Contract Value	
<b>Branch</b>	Paramedic and Seniors Services	\$ 3,930,900.00	2 years	\$ 1,554,423.00	\$ 5,485,323.00
<b>Provider</b>	Medical Mart Supplies Ltd.				
<b>Explanation</b>	<p>Supply and delivery of medical equipment and supplies. As per Ministry of Health and Long-Term Care equipment standards for Ontario Ambulance Services, each ambulance is to be stocked with a minimum standard of medical supplies such as bandages, dressings, syringes, wound cleanser, etc.</p> <p>The purchase of this good and/or service cannot be competitively procured as compatibility with existing equipment, facilities or service is the paramount consideration (Bylaw no. 2017-30, Section 10.1 (a)).</p> <p>The current contract term ends on April 14, 2021.</p>				
<b>Branch</b>	Paramedic and Seniors Services	\$ 551,493.50	1 year	\$ 150,000.00	\$ 701,493.50
<b>Provider</b>	Outdoor Outfits Ltd.				
<b>Explanation</b>	<p>Paramedic Services requires winter parkas for all paramedic staff.</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on June 30, 2021.</p>				
<b>Branch</b>	Paramedic and Seniors Services	\$ 627,220.00	1 year	\$ 164,560.00	\$ 791,780.00
<b>Provider</b>	Unisync Inc.				
<b>Explanation</b>	<p>Paramedic Services requires dress uniforms for all paramedics' staff as a formal uniform worn by them during ceremonies, memorials, funerals and graduations. These uniforms identify position, rank, and years of service.</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on July 31, 2021.</p>				
<b>Stream 3: Extension/increase for an existing contract, previously competitively procured, which does not have any, or has exhausted all, renewal options</b>					
Purchase Overview		Previously Approved Contract Value	Council Approval Required		Total Contract Value
			Contract Term	Contract Value	
<b>Branch</b>	Integrated Business Services	\$ 1,275,559.03	1 year	\$ 150,000.00	\$ 1,425,559.03
<b>Provider</b>	911 Interpreters				
<b>Explanation</b>	<p>911 Interpreters provide Face to Face Interpretation within all branches of Community and Health Services and cannot experience a lapse of service.</p> <p>The purchase of this good and/or service cannot be competitively procured as compatibility with existing equipment, facilities or service is the paramount consideration (Bylaw no. 2017-30, Section 10.1 (a)).</p> <p>The current contract term ends on June 30, 2021.</p>				
<b>Branch</b>	Integrated Business Services	\$ 847,305.08	1 year	\$ 160,000.00	\$ 1,007,305.08
<b>Provider</b>	See note in "Explanation" field				
<b>Explanation</b>	<p>Details on this item can be found in Private Attachment 1 of the Non-Competitive Contract Awards and Extensions report as it relates to the security of Regional property.</p>				

Purchase Overview		Previously Approved Contract Value	Council Approval Required		Total Contract Value
			Contract Term	Contract Value	
<b>Branch</b>	Paramedic and Seniors Services	\$ 262,500.00	1 year	\$ 87,500.00	\$ 350,000.00
<b>Provider</b>	East Court Ford Lincoln Sales Ltd.				
<b>Explanation</b>	<p>Paramedic Services requires this contract to provide original equipment manufacturer parts and services for ambulances stationed in the southeast area of York Region.</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on July 31, 2021.</p>				
<b>Branch</b>	Paramedic and Seniors Services	\$ 388,014.00	2 years	\$ 155,000.00	\$ 543,014.00
<b>Provider</b>	MagGAS Medical Inc.				
<b>Explanation</b>	<p>As per Ministry of Health and Long-Term Care equipment standards for Ontario Ambulance Services, each ambulance is to be outfitted with portable and fixed oxygen cylinder units. MagGAS Medical Inc. supplies and delivers the cylinder units. Empty cylinders are returned to MagGAS Medical Inc. for cylinder testing and oxygen refill.</p> <p>The purchase of this good and/or service cannot be competitively procured as compatibility with existing equipment, facilities or service is the paramount consideration (Bylaw no. 2017-30, Section 10.1 (a)).</p> <p>The current contract term ends on July 7, 2021.</p>				
<b>Branch</b>	Paramedic and Seniors Services	\$ 627,000.00	1 year	\$ 209,000.00	\$ 836,000.00
<b>Provider</b>	McApline Ford Lincoln				
<b>Explanation</b>	<p>Paramedic Services requires this contract to provide original equipment manufacturer parts and services for ambulances stationed in the north area of York Region.</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on March 31, 2021.</p>				
<b>Branch</b>	Public Health	\$ 26,250.00	2 years	\$ 30,000.00	\$ 56,250.00
<b>Provider</b>	Patterson Dental Canada Inc				
<b>Explanation</b>	<p>Dental clinic maintenance services are used to support dental treatment services for Child &amp; Youth and Seniors Dental Programs. These services are provided on a bi-monthly basis at the five Public Health clinics to ensure dental treatment and sterilization equipment are functioning properly.</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on June 30, 2021.</p>				

Purchase Overview		Previously Approved Contract Value	Council Approval Required		Total Contract Value
			Contract Term	Contract Value	
<b>Branch</b>	Paramedic and Seniors Services	\$ 77,000.00	6 months	\$ 50,000.00	\$ 127,000.00
<b>Provider</b>	Roy Foss Chevrolet Ltd.				
<b>Explanation</b>	<p>Paramedic Services Fleet consists of 11 vehicles that are Chevrolet models. Fleet requires this contract to supply replacement parts to our Fleet Technicians at 80 Bales and to perform warranty and non-warranty original equipment manufacturer repairs</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on May 31, 2021.</p>				
<b>Branch</b>	Paramedic and Seniors Services	\$ 258,650.00	1 year	\$ 86,000.00	\$ 344,650.00
<b>Provider</b>	Yonge-Steeles Ford Lincoln Sales Ltd.				
<b>Explanation</b>	<p>Paramedic Services requires this contract to provide original equipment manufacturer parts and services for ambulances stationed in the southwest area of York Region.</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on July 31, 2021.</p>				
<b>Community and Health Services</b>					
<b>Summary of all Requests</b>					
<b>Description</b>			<b>Number of Requests</b>	<b>Estimated* Cost**</b>	
Stream 1	New direct purchases over \$150,000		1	\$ 501,583	
Stream 2	Extensions/increases over a 5-year term for any existing contract, previously directly or competitively procured		5	\$ 2,418,983	
Stream 3	Extension/increase for an existing contract, previously competitively procured, which does not have any, or has exhausted all, renewal options		8	\$ 927,500	
Stream 4	Extensions/increases for existing direct purchase contracts over \$150,000		0	\$ -	
<b>Totals</b>			<b>14</b>	<b>\$ 3,848,066</b>	

**Table 2  
Corporate Services**

**Stream 2: Extensions/increases over a 5-year term for any existing contract,  
previously directly or competitively procured**

Purchase Overview		Previously Approved Contract Value	Council Approval Required		Total Contract Value
			Contract Term	Contract Value	
<b>Branch</b>	Human Resources	\$ 60,000.00	1 year	\$ 60,000.00	\$ 120,000.00
<b>Provider</b>	12 coaching companies				
<b>Explanation</b>	<p>The external coaching service provider will provide the services related to: developmental, transition, skills/remedial or team coaching.</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on June 1, 2021.</p>				
<b>Branch</b>	Property Services	\$ 6,212,584.04	1 year	\$ 1,344,021.24	\$ 7,556,605.28
<b>Provider</b>	1434378 Ontario Inc. o/a Commercial Cleaning				
<b>Explanation</b>	<p>Janitorial services for 24 York Region owned and leased offices and facilities.</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on July 31, 2021.</p>				
<b>Branch</b>	Property Services	\$ 2,234,964.00	5 years	\$ 750,000.00	\$ 2,984,964.00
<b>Provider</b>	See note in "Explanation" field				
<b>Explanation</b>	<p>Details on this item can be found in Private Attachment 1 of the Non-Competitive Contract Awards and Extensions report as it relates to the security of Regional property.</p>				
<b>Branch</b>	Property Services	\$ 3,963,048.43	1 year	\$ 846,131.70	\$ 4,809,180.13
<b>Provider</b>	Kleenway Building Maintenance Services Inc.				
<b>Explanation</b>	<p>Janitorial Services for 30 York Region owned and leased offices and facilities.</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on July 31, 2021.</p>				

**Stream 3: Extension/increase for an existing contract, previously competitively procured,  
which does not have any, or has exhausted all, renewal options**

Purchase Overview		Previously Approved Contract Value	Council Approval Required		Total Contract Value
			Contract Term	Contract Value	
<b>Branch</b>	Property Services	\$ 395,814.50	1 year	\$ 95,046.00	\$ 490,860.50
<b>Provider</b>	See note in "Explanation" field				
<b>Explanation</b>	Details on this item can be found in Private Attachment 1 of the Non-Competitive Contract Awards and Extensions report as it relates to the security of Regional property.				

**Corporate Services**

**Summary of all Requests**

Description		Number of Requests	Estimated* Cost**
Stream 1	New direct purchases over \$150,000	0	\$ -
Stream 2	Extensions/increases over a 5-year term for any existing contract, previously directly or competitively procured	4	\$ 3,000,153
Stream 3	Extension/increase for an existing contract, previously competitively procured, which does not have any, or has exhausted all, renewal options	1	\$ 95,046
Stream 4	Extensions/increases for existing direct purchase contracts over \$150,000	0	\$ -
<b>Totals</b>		<b>5</b>	<b>\$ 3,095,199</b>

**Table 3  
Finance**

**Stream 2: Extensions/increases over a 5-year term for any existing contract,  
previously directly or competitively procured**

Purchase Overview		Previously Approved Contract Value	Council Approval Required		Total Contract Value
			Contract Term	Contract Value	
<b>Branch</b>	Controllership Office	\$ 5,402,123.00	1 year	\$ 1,350,000.00	\$ 6,752,123.00
<b>Provider</b>	Clyde & Co. Canada LLP, Borden Ladner Gervais LLP				
<b>Explanation</b>	<p>Two firms providing external legal services for various property, automobile and liability insurance claims.</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on June 30, 2021.</p>				
<b>Branch</b>	Treasury Office	\$ 45,000.00	1 year	\$ 18,000.00	\$ 63,000.00
<b>Provider</b>	Conference Board of Canada				
<b>Explanation</b>	<p>Provision of economic forecasting services for the period of 2021 to 2025. These services will provide analysis on York Region as a whole, in addition to data specific to the nine municipalities within the Region. Additionally, a high-level overview of the impact of COVID-19 on York Region's economy and highlight key variables from the forecast will be delivered.</p> <p>The purchase of this good and/or service cannot be competitively procured as there is only one entity reasonably capable of providing the deliverable (Bylaw no. 2017-30, Section 10.1 (b)).</p> <p>The current contract term ended on February 24, 2021.</p>				
<b>Branch</b>	Controllership Office	\$ 3,076,488.00	1 year	\$ 590,000.00	\$ 3,666,488.00
<b>Provider</b>	DSB Claims Solutions Inc, Georgian Claim Services Inc., Sedgewick CMS Canada Inc				
<b>Explanation</b>	<p>Three firms providing external adjusting services for various property, automobile and liability insurance claims.</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on June 30, 2021.</p>				
<b>Branch</b>	Controllership Office	\$ 471,000.00	1 year	\$ 62,000.00	\$ 533,000.00
<b>Provider</b>	Marsh Canada Limited				
<b>Explanation</b>	<p>One firm providing insurance brokering services for placement of insurance policies for large capital delivery projects.</p> <p>The purchase of this good and/or service does not fall within any exemptions and does not meet the "direct purchase" requirements of the Purchasing Bylaw, however a competitive procurement process could not be accommodated. Due to the COVID-19 pandemic, the Region experienced significant delays in the hiring of procurement resources, resulting in critical delays to competitive procurements. As such, non-standard extensions/increases to existing contracts and short-term direct purchases to meet critical business activities are required.</p> <p>The current contract term ends on June 30, 2021.</p>				

## Finance

### Summary of all Requests

Description		Number of Requests	Estimated* Cost**
Stream 1	New direct purchases over \$150,000	0	\$ -
Stream 2	Extensions/increases over a 5-year term for any existing contract, previously directly or competitively procured	0	\$ -
Stream 3	Extension/increase for an existing contract, previously competitively procured, which does not have any, or has exhausted all, renewal options	4	\$ 2,020,000
Stream 4	Extensions/increases for existing direct purchase contracts over \$150,000	0	\$ -
<b>Totals</b>		<b>4</b>	<b>\$ 2,020,000</b>



**Table 4  
Legal and Court Services**

**Stream 1: New direct purchases over \$150,000**

Purchase Overview		Previously Approved Contract Value	Council Approval Required		Total Contract Value
			Contract Term	Contract Value	
<b>Branch</b>	Court Services	\$ -	5 years	\$ 1,115,000.00	\$ 1,115,000.00
<b>Provider</b>	See note in "Explanation" field				
<b>Explanation</b>	Details on this item can be found in Private Attachment 1 of the Non-Competitive Contract Awards and Extensions report as it relates to the security of Regional property.				

**Legal and Court Services**

**Summary of all Requests**

Description		Number of Requests	Estimated* Cost**
Stream 1	New direct purchases over \$150,000	1	\$ 1,115,000
Stream 2	Extensions/increases over a 5-year term for any existing contract, previously directly or competitively procured	0	\$ -
Stream 3	Extension/increase for an existing contract, previously competitively procured, which does not have any, or has exhausted all, renewal options	0	\$ -
Stream 4	Extensions/increases for existing direct purchase contracts over \$150,000	0	\$ -
<b>Totals</b>		<b>1</b>	<b>\$ 1,115,000</b>

\*Estimated cost calculations factor in annual cost adjustments and forecasted changes in user, business and operational requirements.

\*\*The required funding is included in the responsible department's 2020 budget and the approved 2021-2022 operating outlook, and will be included in future budgets