

# CONTRACT AWARDS AND AMENDMENTS REQUIRING COUNCIL APPROVAL

June 2023

Submissions in this attachment are presented in descending order based on the requested contract value, by stream and department.

## Table 1 - Community and Health Services

### STREAM 2 - EXTENSIONS AND INCREASES RESULTING IN A TOTAL CONTRACT TERM OVER FIVE (5) YEARS

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2019.	\$ 625,171.00	<b>Five-years</b>	\$ <b>701,387.00</b>	\$ 1,326,558.00
<b>Supplier</b>	Mackenzie Health					
<b>Description</b>	<p>Provision of intake assessment, programming, caregiver support, and counselling services for the Acquired Brain Injury Adult Day Program at the Maple Health Centre.</p> <p>The approval of this request is required for the Region to deliver the Acquired Brain Injury Adult Day Program at the Maple Health Centre.</p> <p>These deliverables do not fall within the applicable non-standard procurement circumstances but cannot be competitively procured as medical professionals do not monitor or respond to public bid calls. As such, a non-standard extension is required to meet critical business needs. This extension will ensure sufficient time for staff to investigate a bidder pool and potentially issue a competitive procurement for these services.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2022.	\$ 120,714.27	<b>One-year with four optional one-year extension terms</b>	\$ <b>500,000.00</b>	\$ 620,714.27
<b>Supplier</b>	Arjo Canada Inc.					
<b>Description</b>	<p>Supply and delivery of portable and ceiling lift slings for the Newmarket Health Centre.</p> <p>The approval of this request is required for the Region to comply with the Ministry of Health and Long-Term Care's mandate that each resident be allocated two slings to ensure no compromise of safety, risk of injury, and/or liability.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ended on December 31, 2022.</p>					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2019.	\$ 270,361.00	<b>One-year with four optional one-year extension terms</b>	\$ <b>298,502.17</b>	\$ 568,863.17
<b>Supplier</b>	March of Dimes Canada					
<b>Description</b>	<p>Provision of programing and planning services for the Aphasia Communication Disability Adult Day Program at the Maple Health Centre.</p> <p>The approval of this request is required for the Region to deliver the Aphasia Communication Disability Adult Day Program at the Maple Health Centre.</p> <p>These deliverables do not fall within the applicable non-standard procurement circumstances but cannot be competitively procured as medical professionals do not monitor or respond to public bid calls. As such, a non-standard extension is required to meet critical business needs. This extension will ensure sufficient time for staff to investigate a bidder pool and potentially issue a competitive procurement for these services.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2019.	\$ 192,946.82	<b>Five-years</b>	\$ <b>245,000.00</b>	\$ 437,946.82
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	<p>Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.</p>					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2019.	\$ 144,820.00	<b>Five-years</b>	\$ <b>162,946.00</b>	\$ 307,766.00
<b>Supplier</b>	LifeLabs LP					
<b>Description</b>	<p>Provision of on-site bloodwork and specimen collection services at the Newmarket Health Centre.</p> <p>The approval of this request is required for the Region to support the health promotion, protection, and prevention mandates of Long-Term Care Services.</p> <p>These deliverables can only be procured from the identified supplier, as only one entity can reasonably provide the required due to exclusive rights regarding the deliverables or as no reasonable alternative exists.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Housing Services	This contract has been active as of 2003.	\$ 97,478.35	<b>Five-years</b>	\$ <b>140,000.00</b>	\$ 237,478.35
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	<p>Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.</p>					

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2022.	\$ 21,686.43	<b>One-year with four optional one-year extension terms</b>	\$ 125,000.00	\$ 146,686.43
<b>Supplier</b>	Handicare Canada Ltd.					
<b>Description</b>	<p>Supply and delivery of portable and ceiling lift slings for the Maple Health Centre.</p> <p>The approval of this request is required for the Region to comply with the Ministry of Health and Long-Term Care's mandate that each resident be allocated two slings to ensure no compromise of safety, risk of injury and/or liability.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ends on September 30, 2023.</p>					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2019.	\$ 379,176.45	<b>One-year</b>	\$ 97,375.00	\$ 476,551.45
<b>Supplier</b>	Lena Cazes					
<b>Description</b>	<p>Provision of nutrition, dietary counselling, and education services.</p> <p>The approval of this request is required for the Region to provide nutritional and therapeutic services to long-term care residents at the Newmarket and Maple Health Centres.</p> <p>These deliverables do not fall within the applicable non-standard procurement circumstances but cannot be competitively procured as medical professionals do not monitor or respond to public bid calls. As such, a non-standard extension is required to meet critical business needs. This extension will ensure sufficient time for staff to investigate a bidder pool and potentially issue a competitive procurement for these services.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2017.	\$ 40,365.00	<b>Five-years</b>	\$ 48,666.41	\$ 89,031.41
<b>Supplier</b>	LiquiTech Inc.					
<b>Description</b>	<p>Provision of water testing services at the Newmarket and Maple Health Centres.</p> <p>The approval of this request is required for the Region to provide water testing services, including system monitoring and analysis, status reporting, adjustments, and alarm resolution.</p> <p>These deliverables can only be procured from the identified supplier, as only one entity can reasonably provide the required due to exclusive rights regarding the deliverables or as no reasonable alternative exists.</p> <p>The current contract term ends on October 31, 2023.</p>					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2017.	\$ 43,860.00	<b>Four-years</b>	\$ 32,661.07	\$ 76,521.07
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2023.	\$ 5,941.03	<b>Five-years</b>	\$ 30,750.00	\$ 36,691.03
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2019.	\$ 67,555.75	<b>One-year</b>	\$ 19,862.00	\$ 87,417.75
<b>Supplier</b>	Lennie Iskender					
<b>Description</b>	<p>Provision of nutrition, dietary counselling, and education services.</p> <p>The approval of this request is required for the Region to provide nutritional and therapeutic services to long-term care residents at the Newmarket and Maple Health Centres.</p> <p>These deliverables do not fall within the applicable non-standard procurement circumstances but cannot be competitively procured as medical professionals do not monitor or respond to public bid calls. As such, a non-standard extension is required to meet critical business needs. This extension will ensure sufficient time for staff to investigate a bidder pool and potentially issue a competitive procurement for these services.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Social Services	This contract has been active as of 2002.	\$ 15,868.00	<b>Five-years</b>	\$ 14,395.00	\$ 30,263.00
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2018.	\$ 14,000.00	<b>Five-years</b>	\$ 5,000.00	\$ 19,000.00
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2018.	\$ -	<b>One-year</b>	\$ -	\$ -
<b>Supplier</b>	1850919 Ontario Inc. o/a Toothpicks					
<b>Description</b>	<p>Provision of on-site dentistry services for long-term care residents at the Newmarket and Maple Health Centres.</p> <p>The approval of this request is required for the Region to provide on-site dentistry services, as required under Ontario Regulation 246/22.</p> <p>This request does not fall within the reasonings for non-standard procurements, as prescribed by applicable trade treaties. However, the service cannot be competitively procured before the contract expiration date. As such, a short-term non-standard extension and increase is required to meet critical business needs. This extension will ensure the provision of services until the award of a competitive procurement, scheduled for Q3 2024.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2017.	\$ -	<b>Five-years</b>	\$ -	\$ -
<b>Supplier</b>	Dr. Sam Wong					
<b>Description</b>	<p>Provision of physician services to treat spasticity issues for long-term care residents at the Newmarket and Maple Health Centres.</p> <p>The approval of this request is required for the Region to provide medical services to long-term care residents upon referral from an attending physician.</p> <p>These deliverables do not fall within the applicable non-standard procurement circumstances but cannot be competitively procured as medical professionals do not monitor or respond to public bid calls. As such, a non-standard extension is required to meet critical business needs. This extension will ensure sufficient time for staff to investigate a bidder pool and potentially issue a competitive procurement for these services.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2018.	\$ -	<b>Five-years</b>	\$ -	\$ -
<b>Supplier</b>	Dr. Sonia Chao					
<b>Description</b>	<p>Provision of attending physician services, including after-hours and on-call availability, for long-term care residents at the Newmarket and Maple Health Centres.</p> <p>The approval of this request is required for the Region to provide medical services to long-term care residents.</p> <p>These deliverables do not fall within the applicable non-standard procurement circumstances but cannot be competitively procured as medical professionals do not monitor or respond to public bid calls. As such, a non-standard extension is required to meet critical business needs. This extension will ensure sufficient time for staff to investigate a bidder pool and potentially issue a competitive procurement for these services.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2018.	\$ -	<b>One-year</b>	\$ -	\$ -
<b>Supplier</b>	Forever Young Hair Care Group					
<b>Description</b>	<p>Provision of onsite hairdressing services for long-term care residents at the Newmarket and Maple Health Centres.</p> <p>The approval of this request is required for the Region to comply with Regulation Ontario Regulation 246/22, which identifies that long-term care homes shall ensure that residents receive individualized personal care, including hygiene care and grooming, daily.</p> <p>This request does not fall within the reasonings for non-standard procurements, as prescribed by applicable trade treaties. However, the service cannot be competitively procured in time for the contract expiration date. As such, a non-standard extension is required to meet critical business needs. This extension will ensure sufficient time for staff to investigate a bidder pool and potentially issue a competitive procurement for these services.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2022.	\$ -	<b>One-year</b>	\$ -	\$ -
<b>Supplier</b>	Linde Canada Inc.					
<b>Description</b>	<p>Provision of on-site oxygen therapy for long-term care residents at the Newmarket and Maple Health Centres.</p> <p>The approval of this request is required for the Region to facilitate on-site oxygen therapy for residents who have a medical diagnosis that conforms to the Ontario Ministry of Health's Home Oxygen Program guidelines.</p> <p>This request does not fall within the reasonings for non-standard procurements, as prescribed by applicable trade treaties. However, the service cannot be competitively procured in time for the contract expiration date. As such, a short term non-standard extension is required to meet critical business needs. This extension will ensure sufficient time for staff to investigate a bidder pool and potentially issue a competitive procurement for these services.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2018.	\$ -	<b>One-year</b>	\$ -	\$ -
<b>Supplier</b>	Lorne Eiding o/a Eye Contact					
<b>Description</b>	<p>Provision of on-site optometry services for long-term care residents at the Newmarket and Maple Health Centres.</p> <p>The approval of this request is required for the Region to comply with Regulation Ontario Regulation 246/22, which identifies that long-term care homes shall ensure a plan of care for vision.</p> <p>This request does not fall within the reasonings for non-standard procurements, as prescribed by applicable trade treaties. However, the service cannot be competitively procured in time for the contract expiration date. As such, a short term non-standard extension is required to meet critical business needs. This extension will ensure sufficient time for staff to investigate a bidder pool and potentially issue a competitive procurement for these services.</p> <p>The current contract term ends on December 31, 2023.</p>					



Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2018.	\$ 50,000.00	<b>Five-years</b>	\$ -	\$ 50,000.00
<b>Supplier</b>	Methapharm Inc.					
<b>Description</b>	<p>Supply and delivery of cyanokits and associated medical supplies for treating known or suspected cyanide poisoning.</p> <p>The approval of this request is required for the Region to adhere to provincially mandated Advanced Life Support Patient Care Standards.</p> <p>These deliverables can only be procured from the identified supplier, as only one entity can reasonably provide the required due to exclusive rights regarding the deliverables or as no reasonable alternative exists.</p> <p>The current contract term ended on February 21, 2023.</p>					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2019.	\$ -	<b>Five-years</b>	\$ -	\$ -
<b>Supplier</b>	STL Diagnostic Imaging Inc.					
<b>Description</b>	<p>Provision of on-site diagnostic imaging services, including x-rays and ultrasounds, for long-term care residents at the Newmarket and Maple Health Centres.</p> <p>The approval of this request is required for the Region to support the health promotion, protection, and prevention mandates of the Region's long-term care homes.</p> <p>These deliverables do not fall within of the applicable non-standard procurement circumstances but cannot be competitively procured.</p> <p>The current contract term ends on December 31, 2023.</p>					

### STREAM 3 - EXTENSIONS AND INCREASES FOR CONTRACTS THAT DO NOT PROVIDE RENEWAL OPTIONS, OR WHERE ALL RENEWAL OPTIONS HAVE BEEN EXERCISED

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
<b>Branch</b>	Social Services	This contract has been active as of 2018.	\$ 256,798.75	<b>Five-years</b>	\$ 25,961.75	\$ 282,760.50
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2019.	\$ 127,500.00	<b>One-year</b>	\$ -	\$ 127,500.00
<b>Supplier</b>	GS Graphic Solutions Inc.					
<b>Description</b>	<p>Provision of vehicle branding services for paramedic vehicles.</p> <p>The approval of this request is required for the Region to adhere to the Ministry of Health and Long Term-Care - Ontario Provincial Land Ambulance and Emergency Vehicle Response Standard and to maintain compatibility with existing vehicles.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ends on August 22, 2023.</p>					

### STREAM 4 - EXTENSIONS AND INCREASES FOR EXISTING NON-STANDARD PROCUREMENTS OVER \$100,000

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
<b>Branch</b>	Public Health	This contract has been active as of 2023.	\$ 100,000.00	<b>One-year</b>	\$ 300,000.00	\$ 400,000.00
<b>Supplier</b>	Dr. Joel Davis Dentistry Professional Corporation					
<b>Description</b>	<p>Provision of oral surgery services for clients enrolled in the Ontario Seniors Dental Care Program (OSDCP).</p> <p>The approval of this request is required for the Region to adhere to the OSDCP service schedule, as mandated by Ontario Public Health Standards.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to an absence of competition for technical reasons. An expression of interest for dental services was sent to the public, with few submissions received, none of which were appropriate. The Seniors Dental Program has since been contacted independently by providers that are interested in participating in the program.</p> <p>The current contract term ends on December 31, 2023.</p>					

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
<b>Branch</b>	Public Health	This contract has been active as of 2023.	\$ 100,000.00	<b>One-year</b>	\$ <b>300,000.00</b>	\$ 400,000.00
<b>Supplier</b>	14447760 Canada Inc. (Yu Zhang Corporation)					
<b>Description</b>	<p>Provision of denture services for clients enrolled in the Ontario Seniors Dental Care Program (OSDCP).</p> <p>The approval of this request is required for the Region to adhere to the OSDCP service schedule, as mandated by Ontario Public Health Standards.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to an absence of competition for technical reasons. An expression of interest for dental services was sent to the public, with few submissions received, none of which were appropriate. The Seniors Dental Program has since been contacted independently by providers that are interested in participating in the program.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Public Health	This contract has been active as of 2021.	\$ 775,000.00	<b>One-year</b>	\$ <b>200,000.00</b>	\$ 975,000.00
<b>Supplier</b>	Alina Fainshtein					
<b>Description</b>	<p>Provision of denture services for clients enrolled in the Ontario Seniors Dental Care Program (OSDCP).</p> <p>The approval of this request is required for the Region to adhere to the OSDCP service schedule, as mandated by Ontario Public Health Standards.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to an absence of competition for technical reasons. An expression of interest for dental services was sent to the public, with few submissions received, none of which were appropriate. The Seniors Dental Program has since been contacted independently by providers that are interested in participating in the program.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Public Health	This contract has been active as of 2021.	\$ 800,000.00	<b>One-year</b>	\$ <b>200,000.00</b>	\$ 1,000,000.00
<b>Supplier</b>	Carlo Povegliano					
<b>Description</b>	<p>Provision of denture services for clients enrolled in the Ontario Seniors Dental Care Program (OSDCP).</p> <p>The approval of this request is required for the Region to adhere to the OSDCP service schedule, as mandated by Ontario Public Health Standards.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to an absence of competition for technical reasons. An expression of interest for dental services was sent to the public, with few submissions received, none of which were appropriate. The Seniors Dental Program has since been contacted independently by providers that are interested in participating in the program.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Public Health	This contract has been active as of 2021.	\$ 800,000.00	<b>One-year</b>	\$ <b>200,000.00</b>	\$ 1,000,000.00
<b>Supplier</b>	Smile Express - Arash Engheta					
<b>Description</b>	<p>Provision of denture services for clients enrolled in the Ontario Seniors Dental Care Program (OSDCP).</p> <p>The approval of this request is required for the Region to adhere to the OSDCP service schedule, as mandated by Ontario Public Health Standards.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to an absence of competition for technical reasons. An expression of interest for dental services was sent to the public, with few submissions received, none of which were appropriate. The Seniors Dental Program has since been contacted independently by providers that are interested in participating in the program.</p> <p>The current contract term ends on December 31, 2023.</p>					
<b>Branch</b>	Public Health	This contract has been active as of 2021.	\$ 235,000.00	<b>One-year</b>	\$ <b>150,000.00</b>	\$ 385,000.00
<b>Supplier</b>	Dr. Gary Jacobson Dentistry Professional Corporation					
<b>Description</b>	<p>Provision of dental specialist services for clients enrolled in the Ontario Seniors Dental Care Program (OSDCP).</p> <p>The approval of this request is required for the Region to adhere to the OSDCP service schedule, as mandated by Ontario Public Health Standards.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to an absence of competition for technical reasons. An expression of interest for dental services was sent to the public, with few submissions received, none of which were appropriate. The Seniors Dental Program has since been contacted independently by providers that are interested in participating in the program.</p> <p>The current contract term ends on November 14, 2023.</p>					
<b>Branch</b>	Public Health	This contract has been active as of 2022.	\$ 19,533.76	<b>One-year with four optional one-year extension terms</b>	\$ <b>108,000.00</b>	\$ 127,533.76
<b>Supplier</b>	Medela Canada					
<b>Description</b>	<p>Supply and delivery of lactation support supplies for Regional breastfeeding clinics.</p> <p>The approval of this request is required for the Region to deliver breastfeeding clinic services, as mandated by Ontario Public Health Standards - Healthy Growth and Development Guideline.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ends on November 30, 2023.</p>					

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2022.	\$ 23,409.35	<b>One-year with two optional one-year extension terms</b>	\$ 75,000.00	\$ 98,409.35
<b>Supplier</b>	Kindermedic					
<b>Description</b>	Provision of specialized pediatric clinical training to staff within the Paramedic Services Branch. The approval of this request is required for the Region to provide specialized pediatric training to Regional staff. These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables. The current contract term ended on February 28, 2023.					
<b>Branch</b>	Paramedic and Seniors Services	This contract has been active as of 2018.	\$ 126,248.30	<b>One-year with one optional one-year extension term</b>	\$ 14,000.00	\$ 140,248.30
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					

## Table 2 - Corporate Services

### STREAM 2 - EXTENSIONS AND INCREASES RESULTING IN A TOTAL CONTRACT TERM OVER FIVE (5) YEARS

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
<b>Branch</b>	Information Technology Services	This contract has been active as of 1998.	\$ 2,149,328.99	<b>Five-years</b>	\$ 2,020,000.00	\$ 4,169,328.99
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Information Technology Services	This contract has been active as of 2009.	\$ 864,634.00	<b>Five-years</b>	\$ 854,000.00	\$ 1,718,634.00
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Information Technology Services	This contract has been active as of 2020.	\$ 103,163.00	<b>Six-years</b>	\$ 290,000.00	\$ 393,163.00
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Corporate Communications	This contract has been active as of 2018.	\$ 49,999.95	<b>One-year</b>	\$ 20,000.00	\$ 69,999.95
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Data, Analytics and Visualization Services	This contract has been active as of 2012.	\$ 239,000.00	<b>One-year</b>	\$ 20,000.00	\$ 259,000.00
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Information Technology Services	This contract has been active as of 2017.	\$ 91,335.15	<b>One-year</b>	\$ 17,000.00	\$ 108,335.15
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Property Services	This contract has been active as of 2018.	\$ 6,091,746.90	<b>Two-years</b>	\$ -	\$ 6,091,746.90
<b>Supplier</b>	Salix Systems Limited					
<b>Description</b>	Supply, delivery, and installation of systems furniture (workstations and offices supported by panels, electrical components, and hardware) at various Regional offices. The approval of this request is required for the Region to assess the systems furniture needs due to the new Hybrid Work Model. These deliverables do not fall within of the applicable non-standard procurement circumstances but cannot be competitively procured. This extension will ensure the provision of services and allow staff sufficient time to assess the impacts of the Hybrid Work Model, prior to commencing a new competitive procurement process. The current contract term ends on October 31, 2023.					



**STREAM 4 - EXTENSIONS AND INCREASES FOR EXISTING NON-STANDARD PROCUREMENTS OVER \$100,000**

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
Branch	Data, Analytics and Visualization Services	This contract has been active as of 2007.	\$ 358,000.00	Four-years	\$ 150,000.00	\$ 508,000.00
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					

**Table 3 - Office of the Chief Administrative Officer**

**STREAM 2 - EXTENSIONS AND INCREASES RESULTING IN A TOTAL CONTRACT TERM OVER FIVE (5) YEARS**

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
Branch	People, Equity and Culture	This contract has been active as of 2018.	\$ 20,086.25	One-year with one optional one-year extension term	\$ 22,000.00	\$ 42,086.25
Supplier	Excellence Canada					
Description	<p>Provision of in-person project management training to staff.</p> <p>The approval of this request is required for the Region to provide formal and consistent project management training to staff.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ended on December 31, 2022.</p>					

**Table 4 - Public Works**

**STREAM 1 - NEW DIRECT PURCHASES OVER \$500,000**

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
Branch	Operations, Maintenance and Monitoring	Not applicable, as this is a new direct purchase.	\$ -	Five-years	\$ 2,000,000.00	\$ 2,000,000.00
Supplier	KSB Pumps Inc. (Canada)					
Description	<p>Supply and delivery of replacement equipment, parts, and replacement services for KSB Pumps Inc. manufactured water and wastewater station process pumps originally procured, designed and installed through a competitive process as part of a capital project. Due to equipment specifications, warranty requirements, and unique integration with existing assets, many replacement equipment, parts, and services can only be supplied by the original manufacturer or their authorized representative. KSB Pumps Inc. (Canada) is the exclusive provider of this equipment, parts and service in Ontario.</p> <p>The approval of this request is required for the Region to make critical repairs in a timely manner to minimize drinking water and wastewater service disruption and maintain regulatory compliance.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p>					
Branch	Operations, Maintenance and Monitoring	Not applicable, as this is a new direct purchase.	\$ -	Five-years	\$ 2,000,000.00	\$ 2,000,000.00
Supplier	Sulzer Pumps (Canada) Inc.					
Description	<p>Supply and delivery of replacement equipment, parts, and replacement services for Sulzer Pumps Inc. manufactured ABS water and wastewater station process pumps originally procured, designed and installed through a competitive process as part of a capital project. Due to equipment specifications, warranty requirements, and unique integration with existing assets, many replacement equipment, parts and services can only be supplied by the original manufacturer or their authorized representative. Sulzer Pumps (Canada) Inc. is the exclusive provider of this equipment, parts and service in Ontario.</p> <p>The approval of this request is required for the Region to make critical repairs in a timely manner to minimize drinking water and wastewater service disruption and maintain regulatory compliance.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p>					
Branch	Operations, Maintenance and Monitoring	Not applicable, as this is a new direct purchase.	\$ -	Five-years	\$ 2,000,000.00	\$ 2,000,000.00
Supplier	Xylem Canada LP					
Description	<p>Supply and delivery of replacement equipment, parts, and replacement services for Flygt water and wastewater station process pumps originally procured, designed and installed through a competitive process as part of a capital project. Due to equipment specifications, warranty requirements, and unique integration with existing assets, many replacement equipment, parts and services can only be supplied by the original manufacturer or their authorized representative. Xylem Canada LP is the exclusive provider of this equipment, parts and service in Ontario.</p> <p>The approval of this request is required for the Region to make critical repairs in a timely manner to minimize drinking water and wastewater service disruption and maintain regulatory compliance.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p>					

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
Branch	Business Planning and Operations Support	Not applicable, as this is a new direct purchase.	\$ -	One-year with four optional one-year extension terms	\$ 570,000.00	\$ 570,000.00
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Capital Planning and Delivery - ENV	Not applicable, as this is a new direct purchase.	\$ -	The expected completion date of this non-term contract is December 2026.	\$ 559,764.25	\$ 559,764.25
Supplier	WSP					
Description	Provision of engineering services for the detailed design, tendering, and construction support for the South Maple Reservoir upgrades project. The approval of this request is required for the Region to complete necessary rehabilitation and health and safety upgrades to a critical drinking water asset under the most efficient schedule and reduced cost for engineering services. These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.					

### STREAM 2 - EXTENSIONS AND INCREASES RESULTING IN A TOTAL CONTRACT TERM OVER FIVE (5) YEARS

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
Branch	Operations, Maintenance and Monitoring	This contract has been active as of 2019.	\$ 50,252.40	Five-years	\$ 235,000.00	\$ 285,252.40
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Operations, Maintenance and Monitoring	This contract has been active as of 2017.	\$ 78,190.00	Five-years	\$ 95,000.00	\$ 173,190.00
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Sustainability, Communications and Innovation	This contract has been active as of 2016.	\$ 66,630.00	Five-years	\$ 71,500.00	\$ 138,130.00
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Business Planning and Technology	This contract has been active as of 2014.	\$ 11,000.00	Five-years	\$ 57,750.00	\$ 68,750.00
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Operations, Maintenance and Monitoring	This contract has been active as of 2017.	\$ 85,394.40	Five-years	\$ 41,000.00	\$ 126,394.40
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Business Planning and Operations Support	This contract has been active as of 2017.	\$ 24,769.70	Five-years	\$ 35,000.00	\$ 59,769.70
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Business Planning and Technology	This contract has been active as of 2012.	\$ 4,300.00	Five-years	\$ 21,500.00	\$ 25,800.00
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Business Planning and Technology	This contract has been active as of 2007.	\$ 2,700.00	Five-years	\$ 14,500.00	\$ 17,200.00
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Business Planning and Technology	This contract has been active as of 2013.	\$ 2,182.30	Five-years	\$ 12,000.00	\$ 14,182.30
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					



Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
<b>Branch</b>	Business Planning and Technology	This contract has been active as of 2015.	\$ 2,215.00	Five-years	\$ 12,000.00	\$ 14,215.00
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Business Planning and Technology	This contract has been active as of 2016.	\$ 10,500.00	Five-years	\$ 10,500.00	\$ 21,000.00
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Business Planning and Technology	This contract has been active as of 2015.	\$ 1,800.00	Five-years	\$ 9,000.00	\$ 10,800.00
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Business Planning and Technology	This contract has been active as of 2013.	\$ 5,000.00	Five-years	\$ 6,750.00	\$ 11,750.00
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Business Planning and Technology	This contract has been active as of 2013.	\$ 540.00	Five-years	\$ 3,645.00	\$ 4,185.00
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
<b>Branch</b>	Business Planning and Technology	This contract has been active as of 2013.	\$ 335.00	Five-years	\$ 2,430.00	\$ 2,765.00
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					

**STREAM 3 - EXTENSIONS AND INCREASES FOR CONTRACTS THAT DO NOT PROVIDE RENEWAL OPTIONS, OR WHERE ALL RENEWAL OPTIONS HAVE BEEN EXERCISED**

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
<b>Branch</b>	Business Planning and Technology	This contract has been active as of 2021.	\$ 11,460.00	Five-years	\$ 45,500.00	\$ 56,960.00
<b>Supplier</b>	See note in "Description" field					
<b>Description</b>	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					

**Table 5 - Summary**

**COMMUNITY AND HEALTH SERVICES**

Stream		Number of Requests	New Funds Requested
Stream 2	Extensions and increases resulting in a total contract term over five (5) years	22	\$ 2,421,544.65
Stream 3	Extensions and increases for contracts that do not provide renewal options, or where all renewal options have been exercised	2	\$ 25,961.75
Stream 4	Extensions and increases for existing non-standard procurements over \$100,000	9	\$ 1,547,000.00
<b>TOTAL</b>		<b>33</b>	<b>\$ 3,994,506.40</b>

**CORPORATE SERVICES**

Stream		Number of Requests	New Funds Requested
Stream 2	Extensions and increases resulting in a total contract term over five (5) years	7	\$ 3,221,000.00
Stream 4	Extensions and increases for existing non-standard procurements over \$100,000	1	\$ 150,000.00
<b>TOTAL</b>		<b>8</b>	<b>\$ 3,371,000.00</b>

**OFFICE OF THE CHIEF ADMINISTRATIVE OFFICER**

Stream		Number of Requests	New Funds Requested
Stream 2	Extensions and increases resulting in a total contract term over five (5) years	1	\$ 22,000.00
<b>TOTAL</b>		<b>1</b>	<b>\$ 22,000.00</b>

**PUBLIC WORKS**

Stream		Number of Requests	New Funds Requested
Stream 1	New direct purchases over \$500,000	5	\$ 7,129,764.25
Stream 2	Extensions and increases resulting in a total contract term over five (5) years	15	\$ 627,575.00
Stream 3	Extensions and increases for contracts that do not provide renewal options, or where all renewal options have been exercised	1	\$ 45,500.00
<b>TOTAL</b>		<b>21</b>	<b>\$ 7,802,839.25</b>

**ALL DEPARTMENTS TOTAL**

Stream		Number of Requests	New Funds Requested
Stream 1	New direct purchases over \$500,000	5	7,129,764.25
Stream 2	Extensions and increases resulting in a total contract term over five (5) years	45	6,292,120
Stream 3	Extensions and increases for contracts that do not provide renewal options, or where all renewal options have been exercised	3	71,462
Stream 4	Extensions and increases for existing non-standard procurements over \$100,000	10	1,697,000
<b>TOTAL</b>		<b>63</b>	<b>\$ 15,190,345.65</b>

**NOTES:**

The "Previously Approved Contract Value" column indicates the total contract value of the request.

Total Contract Value = original contract value **PLUS** optional renewal terms **PLUS** permissible Scope (20%) and Contingency (15%) **PLUS** any additional Council and CAO/Chair approved increases **PLUS** Emergency purchases **PLUS** any Other approved increases)

Even if funding remains on the Purchase Order, it effectively expires with the term of the original contract. Unspent budget will be used to pay for the partial cost of the request, once Council approval is obtained.

The requested values within this report factor in annual cost adjustments and forecasted changes in user, business, and operational requirements.

The required funding for these requests is included in the requesting department's 2023 budget and will be included in future budgets.