



Report of the Commissioner of Finance

Contract Awards and Amendments Requiring Council Approval

1. Recommendations

1. Council approve the new non-standard procurements, extensions, and increases described in Appendix A and Private Attachment 1.
2. Council authorize the Signing Authorities in Table 6 of this Report to execute the related contracts and instruments for the purchases in Appendix A and Private Attachment 1.

2. Purpose

Pursuant to Section 18 of the [Procurement Bylaw 2021-103](#) ('the Bylaw'), this report seeks Council approval to authorize new non-standard procurements, extensions, and increases.

Key Points:

- This report consolidates 32 new non-standard purchases, extensions, and increases requested across four Regional departments, with a total value of \$25,234,669
- The Procurement Office has validated all requests within this report to ensure they meet the criteria to be procured as non-standard procurements, extensions, renewals, and increases
- All requests within this report have been validated by Commissioners/Department Heads to ensure the requests align with departmental business and budget objectives
- Legal Services has confirmed the specific circumstances outlined in this report where non-standard procurements are permissible under the applicable procurement trade treaties
- Private Attachment 1 will be considered in private session as the items relate to the security of Regional property, pursuant to Section 239(2)(a) of the *Municipal Act, 2001*

3. Background

This report format provides a holistic approach to the approval of non-standard procurements by Council

This report format facilitates a consistent, coordinated, and compliance-focused approach to approving non-standard procurements, as it ensures regular reporting, greater transparency and visibility, compliance and oversight with the Bylaw and related policies, and improved departmental planning of procurements.

The Bylaw specifies procurement activities requiring Council approval

Pursuant to Section 18 of the Bylaw, the following circumstances require Council approval prior to authorization:

- The term of a proposed term contract is for a period greater than five (5) years, or where the extension or renewal of a contract would result in an aggregate term of greater than five (5) years (Section 18.1 (c))
- A term contract does not provide for a renewal option, or all renewal options have been exercised (Section 18.1 (d))
- The total cost of a non-standard procurement exceeds \$500,000 (Section 18.1 (e))

4. Analysis

In specific circumstances, provisions of applicable trade treaties allow for deliverables to be purchased through non-standard procurements

A non-standard procurement is the procurement of deliverables using a method other than the one normally required for the type and value of the deliverables. In specific circumstances, trade treaties permit the use of non-standard procurement methods, including purchasing directly without competition, or through limited competitions.

Requests within this report align with permissible reasonings for non-standard procurements, as prescribed by applicable trade treaties, including but not limited, to the following circumstances:

- Where deliverables can only be supplied by a particular supplier, as no reasonable alternative or substitute exists due to compatibility with existing deliverables
- Where existing deliverables must be maintained by the manufacturer or their representative(s) for warranty purposes
- Where a change of supplier cannot be made for economic or technical reasons, as changing the supplier would cause significant inconvenience or substantial duplication of costs, including scenarios where changing the supplier would result in new requirements for

interchangeability or interoperability with existing equipment, software, services, or installations procured under the initial procurement.

To ensure the best value for the Region, staff conduct value-for-money analysis

Where non-standard procurements are used, staff conduct value-for-money exercises to ensure these methods represent the best value for the Region. Staff are encouraged to test and research the market before the completion of a contract term to ensure up-to-date awareness and understanding of prices for the required deliverables. Staff can also conduct Requests for Information or Expressions of Interest to gather additional information from potential suppliers for the required deliverables.

Where contract extensions are negotiated, the cost is validated to align with departmental budgets, market prices, and inflation values.

5. Financial Considerations

The estimated cost to award or extend and increase the deliverables requested in this report is outlined in Table 1. The requested values within this report factor in annual cost adjustments and forecasted changes in user, business, and operational requirements.

Required funding for these requests is included in the requesting department’s 2024 budget and will be included in future budgets. Where there is Provincial or Federal funding available for the requests in this report, this funding will be used to offset the requested total contract value of individual projects, as approved by Council in the annual budget process.

Table 1
Overall Summary of Requests

Department and Type	Number of Requests	Value of Requests (\$)
Overall	32	25,234,669
Stream 1: New direct purchase over \$500,000	3	12,219,465
Stream 2: Extension and/or increase for a term contract, resulting in a total contract term over five-years	16	9,882,524
Stream 3: Extension and/or increase for a term contract that does not provide renewal options, or where all renewal option(s) have been exercised	10	2,577,681
Stream 4: Extension and/or increase for a contract over \$100,000 that was previously awarded through a direct purchase	3	555,000

Department and Type	Number of Requests	Value of Requests (\$)
Community and Health Services	16	3,866,081
Stream 2: Extension and/or increase for a term contract, resulting in a total contract term over five years	4	1,108,400
Stream 3: Extension and/or increase for a term contract that does not provide renewal options, or where all renewal option(s) have been exercised	10	2,577,681
Stream 4: Extension and/or increase for a contract over \$100,000 that was previously awarded through a direct purchase	2	180,000
Corporate Services	8	728,000
Stream 2: Extension and/or increase for a term contract, resulting in a total contract term over five years	8	728,000
Finance	1	-
Stream 2: Extension and/or increase for a term contract, resulting in a total contract term over five years	1	-
Public Works	7	20,640,589
Stream 1: New direct purchase over \$500,000	3	12,219,465
Stream 2: Extension and/or increase for a term contract, resulting in a total contract term over five-years	3	8,046,124
Stream 4: Extension and/or increase for a contract over \$100,000 that was previously awarded through a direct purchase	1	375,000

The following outlines additional context for departmental requests, at the branch level

Tables 2 through 5 present an overview of departmental requests at the branch level.

Full request details can be found in Appendix A and Private Attachment 1 where applicable.

Table 2
Community and Health Services

Branch	Number of Requests	Value of Requests (\$)
Integrated Business Services	1	482,400
Paramedic and Seniors Services	10	2,667,681
Public Health	2	126,000
Social Services	2	180,000
Strategies and Partnerships	1	410,000
TOTAL	16	3,866,081

Requests from Community and Health Services are related to provision of community service organization information, dentistry services, external hosting services, physician services, professional services, software licensing and associated maintenance services, supply of linen and related laundry services, supply of uniform items, and transportation services.

Table 3
Corporate Services

Branch	Number of Requests	Value of Requests (\$)
Information Technology Services	8	728,000
TOTAL	8	728,000

Requests from Corporate Services are related to hosting services, information management services, software licensing and associated maintenance services, and telephone system services.

Table 4
Finance

Branch	Number of Requests	Value of Requests (\$)
Corporate Shared Financial Services Branch	1	-
TOTAL	1	-

The request from Finance is related to the Corporate purchasing card program, which generates revenue for the Region.

Table 5
Public Works

Branch	Number of Requests	Value of Requests (\$)
Capital Delivery (TRN)	3	12,219,465
Digital and Process Transformation	1	520,000
Water and Wastewater	2	7,526,124
Roads, Traffic and Fleet	1	375,000
TOTAL	7	20,640,589

Requests from Public Works are related to consulting services, microsurfacing work, replacement parts, wastewater corrosion control services, and water treatment chemicals.

6. Local Impact

Approval of the new non-standard procurements, extensions, and increases requested within this report allows the Region to continue to deliver services to residents.

7. Conclusion and Next Steps

Council authorization is requested for the award of new non-standard procurements, extensions, and increases, as per Appendix 1 and Private Attachment 1 where applicable.

Requests within this report are critical to ensure business continuity of programs and a consistent and stable business environment, enabling delivery of Regional business objectives.

Further to this report's second recommendation, the following table outlines the Signing Authority levels required to execute the non-standard procurements, extensions, and increases within this report once approved by Council.

Table 6
Signing Authority Required to Execute Reported Procurement Requests Once Approved by Council

Total Contract Value *	Approval for Contract Execution
\$0 to \$15,000	Supervisor
Over \$15,000 to \$25,000	Manager
No limit	Commissioner/Department Head, or General Manager, or Director

*"Total Contract Value" refers to the sum of the "Previously Approved Contract Value" and "Requested Contract Value" of Appendix A and Private Attachment 1.

For more information on this report, please contact Fadi Samara, Director, Procurement Office at 1-877-464-9675 ext. 71650. Accessible formats or communication supports are available upon request.

Recommended by: 
Laura Mirabella
Commissioner of Finance and Regional Treasurer

Approved for Submission: 
Erin Mahoney
Chief Administrative Officer

February 9, 2024
15955181

Appendix A - Contract Awards and Amendments for Council Approval
Private Attachment 1 - Contract Awards and Amendments for Council Approval (15955202)

CONTRACT AWARDS AND AMENDMENTS REQUIRING COUNCIL APPROVAL

March 2024

Submissions in this attachment are presented in descending order based on the requested contract value, by stream and department.

Table 1 - Community and Health Services

STREAM 2 - EXTENSIONS AND INCREASES RESULTING IN A TOTAL CONTRACT TERM OVER FIVE (5) YEARS

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Extension Term	Requested Contract Value	
Branch	Integrated Business Services	This contract has been active as of 2019.	\$264,583.20	Two-years with three optional one-year extension terms	\$ 482,400.00	\$ 746,983.20
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Strategies and Partnerships	This contract has been active as of 2019.	\$444,050.00	Five-years	\$ 410,000.00	\$ 854,050.00
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Public Health	This contract has been active as of 2021.	\$95,590.27	One-year with one optional three-years extension term	\$ 116,000.00	\$ 211,590.27
Supplier	Middlesex-London Health Unit					
Description	<p>Provision of implementation services, including a practice lead, license fees, infrastructure and consultation fees, and an online education platform, required for the Nurse Family Partnership Program within the Healthy Babies Healthy Children program in collaboration with eight other Public Health Units in Ontario.</p> <p>Approval of this request is necessary for the Region to deliver specialized services to young, pregnant first-time mothers with limited financial and supportive resources to ensure better prenatal outcomes, child health and development, and parents' economic self-sufficiency outcomes.</p> <p>These deliverables can only be procured from the identified supplier, as only one entity can reasonably provide the required due to exclusive rights regarding the deliverables or as no reasonable alternative exists.</p> <p>The current contract term ended December 31, 2023.</p>					
Branch	Paramedic and Seniors Services	This contract has been active as of 2019.	\$73,934.40	Two-years with three optional one-year extension terms	\$ 100,000.00	\$ 173,934.40
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					

STREAM 3 - EXTENSIONS AND INCREASES FOR CONTRACTS THAT DO NOT PROVIDE RENEWAL OPTIONS, OR WHERE ALL RENEWAL OPTIONS HAVE BEEN EXERCISED

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Extension Term	Requested Contract Value	
Branch	Paramedic and Seniors Services	This contract has been active as of 2020.	\$1,213,874.99	Three-years with two optional one-year extension terms	\$ 600,000.00	\$ 1,813,874.99
Supplier	Ecotex Healthcare Linen Service LP					
Description	<p>Supply and delivery of linen and laundry services for patients treated by York Region Paramedic Services.</p> <p>Approval of this request is necessary for the Region to seamlessly function with its partner hospitals and adhere to the Provincial Equipment Standards for Ontario Ambulance Services (version 3.7), Basic Life Support Patient Care Standards (version 3.4), and Advanced Life Support Patient Care Standards (version 5.2).</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ends July 31, 2024.</p>					
Branch	Paramedic and Seniors Services	This contract has been active as of 2016.	\$1,208,063.27	Five-years	\$ 538,680.55	\$ 1,746,743.82
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Extension Term	Requested Contract Value	
Branch	Paramedic and Seniors Services	This contract has been active as of 2019.	\$674,500.00	Three-years with two optional one-year extension terms	\$ 420,000.00	\$ 1,094,500.00
Supplier	Oak Valley Health - Markham Stouffville					
Description	<p>Supply and delivery of linen and laundry services at the Oak Valley Health - Markham Stouffville Hospital for patients treated by York Region Paramedic Services.</p> <p>Approval of this request is necessary for the Region to seamlessly function with its partner hospitals and adhere to the Provincial Equipment Standards for Ontario Ambulance Services (version 3.7), Basic Life Support Patient Care Standards (version 3.4), and Advanced Life Support Patient Care Standards (version 5.2).</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ends July 31, 2024.</p>					
Branch	Paramedic and Seniors Services	This contract has been active as of 2019.	\$674,500.00	Three-years with two optional one-year extension terms	\$ 380,000.00	\$ 1,054,500.00
Supplier	Southlake Regional Health Centre					
Description	<p>Supply and delivery of linen and laundry services at the Southlake Regional Health Centre for patients treated by York Region Paramedic Services.</p> <p>Approval of this request is necessary for the Region to seamlessly function with its partner hospitals and adhere to the Provincial Equipment Standards for Ontario Ambulance Services (version 3.7), Basic Life Support Patient Care Standards (version 3.4), and Advanced Life Support Patient Care Standards (version 5.2).</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ends July 31, 2024.</p>					
Branch	Paramedic and Seniors Services	This contract has been active as of 2019.	\$674,500.00	Three-years	\$ 294,000.00	\$ 968,500.00
Supplier	Mackenzie Health Richmond Hill Hospital					
Description	<p>Supply and delivery of linen and laundry services at the Mackenzie Health Richmond Hill Hospital for patients treated by York Region Paramedic Services.</p> <p>Approval of this request is necessary for the Region to seamlessly function with its partner hospitals and adhere to the Provincial Equipment Standards for Ontario Ambulance Services (version 3.7), Basic Life Support Patient Care Standards (version 3.4), and Advanced Life Support Patient Care Standards (version 5.2).</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ends July 31, 2024.</p>					
Branch	Paramedic and Seniors Services	This contract has been active as of 2022.	\$501,583.00	Three-years	\$ 225,000.00	\$ 726,583.00
Supplier	Mackenzie Health Cortellucci Vaughan Hospital					
Description	<p>Supply and delivery of linen and laundry services at the Mackenzie Health Cortellucci Vaughan Hospital for patients treated by York Region Paramedic Services.</p> <p>Approval of this request is necessary for the Region to seamlessly function with its partner hospitals and adhere to the Provincial Equipment Standards for Ontario Ambulance Services (version 3.7), Basic Life Support Patient Care Standards (version 3.4), and Advanced Life Support Patient Care Standards (version 5.2).</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ends July 31, 2024.</p>					
Branch	Paramedic and Seniors Services	This contract has been active as of 2019.	\$55,626.50	Five-years	\$ 60,000.00	\$ 115,626.50
Supplier	See note in "Description" field					
Description	<p>Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.</p>					
Branch	Paramedic and Seniors Services	This contract has been active as of 2016.	\$68,855.05	Five-years	\$ 35,000.00	\$ 103,855.05
Supplier	Enex Engraving and Manufacturing					
Description	<p>Supply and delivery of Paramedic Services uniform items including badges, wallets, name tags, locker magnets, hat badges and pins.</p> <p>Approval of this request is necessary for the Region to maintain consistency of custom designed badges and name tags which are required for staff identification purposes to protect against fraudulent misrepresentation of Paramedic Staff.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ends June 30, 2024.</p>					
Branch	Paramedic and Seniors Services	This contract has been active as of 2021.	\$1,133.00	Two-years	\$ 15,000.00	\$ 16,133.00
Supplier	See note in "Description" field					
Description	<p>Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.</p>					

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Extension Term	Requested Contract Value	
Branch	Public Health	This contract has been active as of 2023.	\$10,500.00	One-year	\$ 10,000.00	\$ 20,500.00
Supplier	Markham Avenue Taxi & Limousine Service					
Description	<p>Provision of transportation services for Regional residents seeking tuberculosis services and treatments.</p> <p>Approval of this request is necessary for the Region to deliver the Tuberculosis Control Program.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ends May 31, 2024.</p>					

STREAM 4 - EXTENSIONS AND INCREASES FOR EXISTING NON-STANDARD PROCUREMENTS OVER \$100,000

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Extension Term	Requested Contract Value	
Branch	Social Services	This contract has been active as of 2021.	\$67,500.00	One-year with four optional one-year extension terms	\$ 120,000.00	\$ 187,500.00
Supplier	Dr. Catherine Meunier					
Description	<p>Provision of virtual medical assistance and consultation services through the Community Paramedicine Outreach Response Team to support people experiencing homelessness, including education and medical advice.</p> <p>Approval of this request is necessary for the Region to provide virtual medical assistance, addiction supports, and other individualized consultation services to support people experiencing homelessness, including clients without Ontario Health Insurance Plan coverage.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ends June 30, 2024.</p>					
Branch	Social Services	This contract has been active as of 2021.	\$50,000.00	One-year with four optional one-year extension terms	\$ 60,000.00	\$ 110,000.00
Supplier	Dr. Melanie Henry					
Description	<p>Provision of virtual medical assistance and consultation services through the Community Paramedicine Outreach Response Team to support people experiencing homelessness, including education and medical advice.</p> <p>Approval of this request is necessary for the Region to provide virtual medical assistance, addiction supports, and other individualized consultation services to support people experiencing homelessness, including clients without Ontario Health Insurance Plan coverage.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ends June 30, 2024.</p>					

Table 2 - Corporate Services

STREAM 2 - EXTENSIONS AND INCREASES RESULTING IN A TOTAL CONTRACT TERM OVER FIVE (5) YEARS

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Extension Term	Requested Contract Value	
Branch	Information Technology Services	This contract has been active as of 2016.	\$2,601,386.73	One-year	\$ 360,000.00	\$ 2,961,386.73
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Information Technology Services	This contract has been active as of 2018.	\$91,269.73	Five-years	\$ 120,000.00	\$ 211,269.73
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Information Technology Services	This contract has been active as of 2014.	\$579,928.38	One-year	\$ 80,000.00	\$ 659,928.38
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Information Technology Services	This contract has been active as of 2022.	\$120,442.40	One-year	\$ 75,000.00	\$ 195,442.40
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Information Technology Services	This contract has been active as of 2014.	\$253,966.53	One-year	\$ 45,000.00	\$ 298,966.53
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Information Technology Services	This contract has been active as of 2022.	\$42,548.74	One-year	\$ 22,000.00	\$ 64,548.74
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Information Technology Services	This contract has been active as of 2022.	\$26,457.02	One-year	\$ 15,000.00	\$ 41,457.02
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					
Branch	Information Technology Services	This contract has been active as of 2022.	\$17,643.18	One-year	\$ 11,000.00	\$ 28,643.18
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					

Table 3 - Finance

STREAM 2 - EXTENSIONS AND INCREASES RESULTING IN A TOTAL CONTRACT TERM OVER FIVE (5) YEARS

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Extension Term	Requested Contract Value	
Branch	Corporate Shared Financial Services Branch	This contract has been active as of 2015.	\$ -	Five-years	\$ -	\$ -
Supplier	See note in "Description" field					
Description	Details on this item can be found in Private Attachment 1 of this report as it relates to the security of Regional property.					

Table 4 - Public Works

STREAM 1 - NEW DIRECT PURCHASES OVER \$500,000

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Term	Requested Contract Value	
Branch	Capital Delivery (TRN)	Not Applicable	\$ -	Three-years	\$ 4,496,182.37	\$ 4,496,182.37
Supplier	Miller Paving Limited					
Description	Provision of microsurfacing work at Location 'A' – Woodbine Avenue from 35 m north of Major Mackenzie Drive to 560 m south of 19th Avenue in the City of Markham, Location 'B' – Warden Avenue from 45 m north of Elgin Mills Road to 335 m south of Stouffville Road in the City of Markham, Location 'C' – Warden Avenue from 40 m north of Bloomington Road to 20 m south of Vivian Road in the Town of Whitchurch-Stouffville, and Location 'D' – Green Lane from 30 m west of Bathurst Street to 55 m west of 2nd Concession Road in the Town of Newmarket. Approval of this request is necessary for the Region to extend road pavement life and reduce the costs of future road rehabilitation and reconstruction. These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to an absence of competition for technical reasons. Miller Paving Limited is the only supplier conducting microsurfacing work that meets the Certificate of Recognition (COR) certification requirements for Regional construction contractors. Competitive procurements for future microsurfacing work will be released once others in the market are COR-certified.					
Branch	Capital Delivery (TRN)	Not Applicable	\$ -	Three-years	\$ 3,801,145.36	\$ 3,801,145.36
Supplier	Miller Paving Limited					
Description	Provision of microsurfacing work at the following locations: Location 'A' – Centre Street from 25 m east of Highway 7 to 175 m east of Bathurst Street in the City of Vaughan, Location 'B' – Bathurst Street from 180 m south of Centre Street to 170 m north of Stouffville Road in the City of Vaughan, Location 'C' – King Vaughan Road from 30 m east of Keele Street to 25 m west of Bathurst Street in the City of Vaughan, Location 'D' – Dufferin Street from 20 m south of Teston Road to 160 m south of King Road in the City of Vaughan and Township of King, and Location 'E' – Pine Valley Drive from 20 m north of Major Mackenzie Drive to 10 m north of Teston Road in the City of Vaughan. Approval of this request is necessary for the Region to extend road pavement life and reduce the costs of future road rehabilitation and reconstruction. These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to an absence of competition for technical reasons. Miller Paving Limited is the only supplier conducting microsurfacing work that meets the Certificate of Recognition (COR) certification requirements for Regional construction contractors. Competitive procurements for future microsurfacing work will be released once others in the market are COR-certified.					
Branch	Capital Delivery (TRN)	Not Applicable	\$ -	Three-years	\$ 3,922,136.85	\$ 3,922,136.85
Supplier	Miller Paving Limited					
Description	Provision of microsurfacing work at the following locations: Location 'A' – 14th Avenue from 120 m east of McCowan Road to 55 m west of Markham Road the City of Markham, Location 'B' – 14th Avenue from 40 m west of Ninth Line to 10 m west of York Durham Line in the City of Markham, Location 'C' – York Durham Line from 40 m north of Steeles Avenue East to 10 m south of 14th Avenue in the City of Markham, Location 'D' – Donald Cousens Parkway from 125 m north of 14th Avenue to 180 m south of Highway 407 in the City of Markham, and Location 'E' – Ninth Line from 140 m north of Donald Cousens Parkway to 250 m north of Main Street in the City of Markham and the Town of Whitchurch-Stouffville. Approval of this request is necessary for the Region to extend road pavement life and reduce the costs of future road rehabilitation and reconstruction. These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to an absence of competition for technical reasons. Miller Paving Limited is the only supplier conducting microsurfacing work that meets the Certificate of Recognition (COR) certification requirements for Regional construction contractors. Competitive procurements for future microsurfacing work will be released once others in the market are COR-certified.					

STREAM 2 - EXTENSIONS AND INCREASES RESULTING IN A TOTAL CONTRACT TERM OVER FIVE (5) YEARS

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Extension Term	Requested Contract Value	
Branch	Water and Wastewater	This contract has been active as of 2021.	\$2,748,735.00	Five-years	\$ 5,606,124.00	\$ 8,354,859.00
Supplier	USP Technologies Canada					
Description	Provision of hydrogen sulphide (H2S) odour and corrosion control services for the Regional wastewater linear system through the PRI-SC system in the Town of Newmarket, Town of Aurora and City of Richmond Hill. Approval of this request is necessary for the Region to maintain current H2S levels and provide odour and corrosion control services to mitigate odour complaints from residents and deterioration of the Region's linear wastewater infrastructure. These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables. The current contract term ends August 18, 2024.					

Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Extension Term	Requested Contract Value	
Branch	Water and Wastewater	This contract has been active as of 2018.	\$1,782,125.64	Five-years	\$ 1,920,000.00	\$ 3,702,125.64
Supplier	National Silicates Partnership/PQ Canada					
Description	<p>Supply and delivery of sodium silicate "N" water treatment chemical used at 35 Regional water wells.</p> <p>Approval of this request is necessary for the Region to conduct water treatment activities, including sequestering iron from precipitating out and using it as a corrosion inhibitor.</p> <p>These deliverables can only be procured directly from the identified supplier as the competitive procurement for these deliverables failed as no tenders submitted conformed to the essential requirements of the tender.</p> <p>The current contract term ends June 30, 2024.</p>					
Branch	Digital and Process Transformation	This contract has been active as of 2020.	\$301,605.68	Five-years	\$ 520,000.00	\$ 821,605.68
Supplier	LucidMap Inc.					
Description	<p>Provision of professional mapping and print media services for Regional transit, cycling, and trail maps.</p> <p>Approval of this request is necessary for the Region to publish consistent map resources to the public. These resources help the public access and navigate the Region's transportation and trail networks.</p> <p>These deliverables can only be procured directly from the identified supplier as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ended December 31, 2023.</p>					
STREAM 4 - EXTENSIONS AND INCREASES FOR EXISTING NON-STANDARD PROCUREMENTS OVER \$100,000						
Request Overview		Previously Approved Contract Duration	Previously Approved Contract Value	Council Approval Required		Total Contract Value
				Requested Contract Extension Term	Requested Contract Value	
Branch	Roads, Traffic and Fleet	This contract has been active as of 2011.	\$320,067.50	Five-years	\$ 375,000.00	\$ 695,067.50
Supplier	Stinson Equipment Ltd.					
Description	<p>Supply of Stinson TC-12 arrow boards and original equipment manufacturer (OEM) replacement parts and services.</p> <p>Approval of this request is necessary for the Region to acquire replacement TC-12 arrow boards and maintain vehicle and equipment that includes an extensive fleet of existing TC-12 arrow boards. This ensures equipment warranties are not voided/jeopardized and maintains compliance with Ministry of Transportation approved roadway traffic controls for temporary condition road works.</p> <p>These deliverables can only be procured from the identified supplier, as only one entity can reasonably provide the required due to exclusive rights regarding the deliverables and as no reasonable alternative or substitute exists due to compatibility with existing deliverables.</p> <p>The current contract term ends April 30, 2023.</p>					

Table 5 - Summary

COMMUNITY AND HEALTH SERVICES

Stream		Number of Requests	New Funds Requested
Stream 2	Extensions and increases resulting in a total contract term over five (5) years	4	\$ 1,108,400.00
Stream 3	Extensions and increases for contracts that do not provide renewal options, or where all renewal options have been exercised	10	\$ 2,577,680.55
Stream 4	Extensions and increases for existing non-standard procurements over \$100,000	2	\$ 180,000.00
TOTAL		16	\$ 3,866,080.55

CORPORATE SERVICES

Stream		Number of Requests	New Funds Requested
Stream 2	Extensions and increases resulting in a total contract term over five (5) years	8	\$ 728,000.00
TOTAL		8	\$ 728,000.00

FINANCE

Stream		Number of Requests	New Funds Requested
Stream 2	Extensions and increases resulting in a total contract term over five (5) years	1	\$ -
TOTAL		1	\$ -

PUBLIC WORKS

Stream		Number of Requests	New Funds Requested
Stream 1	New direct purchases over \$500,000	3	\$ 12,219,464.58
Stream 2	Extensions and increases resulting in a total contract term over five (5) years	3	\$ 8,046,124.00
Stream 4	Extensions and increases for existing non-standard procurements over \$100,000	1	\$ 375,000.00
TOTAL		7	\$ 20,640,588.58

ALL DEPARTMENTS TOTAL

Stream		Number of Requests	New Funds Requested
Stream 1	New direct purchases over \$500,000	3	\$ 12,219,464.58
Stream 2	Extensions and increases resulting in a total contract term over five (5) years	16	\$ 9,882,524.00
Stream 3	Extensions and increases for contracts that do not provide renewal options, or where all renewal options have been exercised	10	\$ 2,577,680.55
Stream 4	Extensions and increases for existing non-standard procurements over \$100,000	3	\$ 555,000.00
TOTAL		32	\$ 25,234,669.13

NOTE:

The "Previously Approved Contract Value" column indicates the total contract value of the request **at the time of the request's submission into this report.**

Total Contract Value = original contract value **PLUS** optional renewal terms **PLUS** permissible Scope (20%) and Contingency (15%) **PLUS** any additional Council and CAO/Chair approved increases **PLUS** Emergency purchases **PLUS** any Other approved increases.

Even if funding remains on the Purchase Order, it effectively expires with the term of the original contract. Unspent budget will be used to pay for the partial cost of the request, once Council approval is obtained.

The requested values within this report factor in annual cost adjustments and forecasted changes in user, business, and operational requirements.

The required funding for these requests is included in the requesting department's 2024 budget and will be included in future budgets.