

MEMORANDUM

To: Regional Chair Emmerson and Members of Regional Council

From: Laura Mirabella, FCPA, FCA
Commissioner of Finance and Regional Treasurer

Date: April 17, 2019

Re: **Committee of the Whole on April 11, 2019**
Report F.2.2 – Telecommunications Procurement

The above-noted report was referred by the Committee of the Whole to Council. The purpose of the referral was to allow for a consultation between the Region and Envi Network to take place prior to Council on April 18, 2019, to discuss opportunities to participate in broadband service delivery.

As noted in the report, in accordance with the Purchasing Bylaw, the Region will be publicly issuing procurements for broadband services over the next three years. These bid opportunities will be available to all broadband/ internet service providers and include:

- Business internet services with a contract term starting November 1, 2020
- Wide area network services with a contract term starting May 15, 2022

These procurements will be issued in advance of the contract start dates to provide sufficient time to support contract negotiations and transitions to new vendors, where required.

The Region and the Town of Newmarket started conversations prior to YorkNet and Envi being incorporated, and these conversations continue on a regular basis. Following direction from the Committee, Region staff spoke to the President of Envi on April 11, and Envi indicated that they now understand the Region's planning and procurement approach for the extension of broadband services contracts and are looking forward to the opportunity to participate in future bid processes.

For more information on this memo, please contact Richard Leest, (A) Director, Information Technology Services, at 1-877-464-9675 ext. 71812.

Laura Mirabella, FCPA, FCA
Commissioner of Finance and Regional Treasurer

Bruce Macgregor
Chief Administrative Officer

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