

Parts and services are required from Rowland Emergency Vehicle Products to maintain operations

Rowland Emergency Vehicle Products (Rowland) has outfitted the Paramedic Services fleet for the past seven years. The current contract began on January 19, 2016 and expires December 31, 2019. Authority is sought to establish a new contract from January 1, 2020 to December 31, 2024 with Rowland because they are the only entity capable of providing the parts needed to maintain certification in accordance with the Ontario Provincial Land Ambulance and Emergency Response Vehicle Standard. In addition, purchasing parts from Rowland provides the following benefits:

- Faster and more efficient repairs due to technician familiarization, training and experience (fleet technicians can interchange parts between vehicle models to maintain serviceability)
- Reduced inventory carrying costs and storage space by eliminating the need for different vendor parts to perform repairs and maintenance
- Larger quantities of common parts can be purchased at lower unit prices

The five-year value of this contract is \$750,000, excluding HST.

Table 1: Direct Purchase Agreement Required for Fleet Services, Excluding Taxes

Product Or Service Provided	Estimated Annual Cost 2019/20	Estimated Annual Cost 2020/21	Estimated Annual Cost 2021/22	Estimated Annual Cost 2022/23	Estimated Annual Cost 2023/24	Estimated 5 Year Total
Rowland Emergency Vehicle Products Inc. Emergency Response conversion repair and maintenance	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$750,000